

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Vendor List No. 02-12 (Statewide)**

Includes Change Nos. 1, 2, 3, 4 and 5

Revised 7/07/04

**WIRELESS COMMUNICATION EQUIPMENT AND SERVICES**

(WSCA-RFP-10-00115)

**October 1, 2001 to June 30, 2005**

**INFORMATION ON WSCA**

The Western States Contracting Alliance (WSCA) is a multi-state contracting consortium of state governments including local governments, the State of Hawaii is a participating member. The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

The State of Nevada is the current lead agency and contract administrator for the WSCA wireless (cellular phones) contract. A competitive sealed proposals was issued on behalf of WSCA and were awarded contracts to four qualified wireless communication service providers. A key objective of this procurement was to obtain greater volume price discounts by combining the volume of purchases from governmental entities within multiple states with administrative savings that will result from the maintenance of a single, comprehensive price agreement for each selected contractor. The State Procurement Office (SPO), on behalf of the executive branch and the purchasing jurisdictions listed below, has joined the WSCA wireless communication equipment and service contract.

For additional information on this contract, visit the WSCA website at [www.aboutwsca.org](http://www.aboutwsca.org).

**PARTICIPATING JURISDICTIONS** listed below may purchase from this contract:

- Executive Branch, includes the Department of Education & Office of Hawaiian Affairs
- Legislative Branch: House of Representatives and Senate
- Judiciary
- City & County of Honolulu (Finance, Council and Board of Water Supply)
- County of Hawaii (Finance, Council and Board of Water Supply)
- County of Kauai (Finance, Council and Department of Water Supply)
- County of Maui (Finance, Council and Department of Water Supply)
- University of Hawaii
- Hawaii Health Systems Corporation (HHSC)

Participants are not mandated to purchase from this contract, and waivers from the contract will not be required. Participants are allowed to purchase from other sources; however, Chapter 103D, HRS, and the procurement rules will apply to purchases outside of this contract, unless the agency is exempt from Chapter 103D. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the agency.

**POINT OF CONTACT.** Questions regarding equipment and services should be directed to the vendor. Procurement questions or concerns may be directed as follows:

<b>Jurisdiction</b>	<b>Name</b>	<b>Telephone</b>	<b>FAX</b>	<b>E-mail</b>
<b>Executive</b>	Alvin Washiashi	586-0571	586-0570	Alvin.washiashi@hawaii.gov
<b>Judiciary</b>	Newton Sakamoto	538-5805	538-5802	newton.t.sakamoto@courts.state.hi.us
<b>Senate</b>	Paul T. Kawaguchi Carol Taniguchi Deborah Aki	586-6720 586-6720 586-6765	586-6719 586-6719 586-7229	sencnk@capitol.hawaii.gov c.taniguchi@capitol.hawaii.gov wikander@capitol.hawaii.gov
<b>House</b>	Patricia Mau Shimizu	586-6400	586-6401	adele@capitol.hawaii.gov
<b>OHA</b>	Ernest Kimoto Shirley Okamoto	594-1954 594-1826	594-1865	<a href="mailto:ErnieK@OHA.org">ErnieK@OHA.org</a>
<b>DOE</b>	Procurement Staff	675-0130	675-0133	connie_chun@ notes.k12.hi.us
<b>U.H.</b>	Jamie Wong (primary) Rod Sakuma (alt.)	956-8687 956-8687	956-2093 956-2093	jamiew@hawaii.edu rods@hawaii.edu
<b>HHSC</b>	Al Neves	928-2024	928-8980	aneves@hhsc.org
<b>Honolulu Council</b>	Clayton Wong	523-4848	523-4220	cwong@co.honolulu.hi.us
<b>Maui Council</b>	Frances Hirano	270-7838	270-7686	frances.hirano@co.maui.hi.us
<b>Kauai Council</b>	Peter Nakamura	241-6371	241-6349	<a href="mailto:pnakamura@kauaigov.com">pnakamura@kauaigov.com</a>
<b>Hawaii Council</b>	Bill Gray	961-8231	961-8248	<a href="mailto:bill_gray@co.hawaii.hi.us">bill_gray@co.hawaii.hi.us</a>
<b>Honolulu City and County</b>	Earl Goro	523-4795	527-6834	<a href="mailto:egoro@co.honolulu.hi.us">egoro@co.honolulu.hi.us</a>
<b>Maui County</b>	Greg King Bruce Milliken Faye Okazaki	270-7488 270-7489 270-7492	270-7138 270-7138 270-7138	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a> bruce.milliken@co.maui.hi.us faye.okazaki@co.maui.hi.us
<b>Kauai County</b>	Florence Kakuda Elmer Muraoka	241-6294 241-6295	241-6297 241-6297	fkakuda@kauaigov.com emuraoka@kauaigov.com
<b>Hawaii County</b>	Bill Gray	961-8231	961-8248	<a href="mailto:bill_gray@co.hawaii.hi.us">bill_gray@co.hawaii.hi.us</a>

Jurisdiction	Name	Telephone	FAX	E-mail
<b>Honolulu Board of Water Supply Maui Depart. of Water Supply</b>	Calvin Okamoto	527-5253	527-6155	cokamoto@hbws.org
	Craig Nahm	527-5253	527-6155	cnaahm@hbws.org
	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
<b>Kauai Depart. of Water</b>	Clarita M. Remigio	245-5423	245-5813	cremigio@kauaiwater.org
	Melodie J. Schnardthorst	245-5426	245-5813	mschnardthorst@kauaiwater.org
<b>Hawaii Depart. of Water Supply</b>	Craig Shimabukuro	961-8020	961-8031	cshimabukuro@hawaiidws.org

**USE OF PRICE LIST BY NONPROFIT ORGANIZATIONS.** Pursuant to Section 103D-804, HRS, nonprofit organizations with current purchase of service contract(s) (Chapter 103F, HRS) have been invited to participate in the SPO price lists.

If a nonprofit organization (hereinafter called "nonprofit") wishes to purchase from a SPO price list, the nonprofit must obtain approval from each price list vendor, i.e. participation must be mutually agreed upon. A price list vendor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and price list vendor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a price list vendor.

**APPROVALS.** In accordance with Department of Budget and Finance 8/31/94 memo on "*Delegation of Approval Authority for Cellular Telephones and Paging Equipment and Services to State Executive Branch*", approval for cellular equipment and services has been delegated to each department head. All other agencies and jurisdictions shall be in compliance with its applicable administrative requirements for acquisition of wireless communication equipment and services.

**WIRELESS COMMUNICATION EQUIPMENT AND SERVICES**, include, but are not limited to, wireless devices (cellular phones) and accessories used to access the contractor's wireless communication services. Services are FCC licensed or authorized wireless services for the transmission of voice, data and/or video content as well as optional messaging, two-way radio, internet access or other related communications and/or data transmission services. Wireless device documentation, maintenance, training and technical support services are included.

**SERVICES AND EQUIPMENT SCHEDULE (SES)** is the complete list of services and products provided by the contractor which consists of item number, item description, and the price for each service or product. The SES prices for products and services shall be maintained by the contractors on their Internet website. The prices are exclusive of Education Discount or Large Order Negotiated Prices, or General Price Reductions, therefore purchasing agencies will need to contact vendors directly to obtain quotes under these special pricing categories.

**Educational Discount Price** means the price offered nationally to educational customers only (K-12, Higher Education).

**General Price Reduction Price** is the price offered to WSCA members at lower than SES pricing. Selection and pricing of General Price Reduction items shall be by mutual agreement of the parties; either party may propose additions or deletions to the listing of General Price Reduction items.

**Large Order Negotiated Price** shall apply to items which meet the applicable additional Terms and Conditions (e.g. order quantity, time limitation, product configuration) negotiated by the parties.

**SERVICING SUBCONTRACTOR** refers to a subcontractor authorized by the WSCA contractor who may be assigned by the contractor to provide products or services. The servicing subcontractors are certified by the contractor to provide services in a given geographic region. Contact the contractor for a current listing of their authorized subcontractors. For any orders placed with a servicing subcontractor, the purchasing agency must direct the purchase order or payment to the contractor.

**COMPETITIVE QUOTES.** When soliciting for quotes, identify your agency as the State of Hawaii and request for quote based on the WSCA contract. **To view vendor products and pricing, go to the WSCA website for Hawaii at [www.state.nm.us/spd/WwscaHI.html](http://www.state.nm.us/spd/WwscaHI.html) or contact the vendors representative directly.**

Purchasing agencies are required to complete SPO Form-10, Record of Small Purchase, available on the SPO Website: <http://www.spo.hawaii.gov>; click on "Forms". A minimum of two (2) quotes for all purchases shall be obtained from any of the vendors listed. Considering all factors, the award may be made to the vendor offering the **best value** in terms of quality, warranty, delivery, etc. and not necessarily to the low offeror. If quotes from more than one contractor are not obtained, state the reason(s) for not obtaining another quotation for price comparison (Part C. on the attached form).

**ORDERING.** Each contractor maintains its website with product and services information, product configuration and pricing, the primary contact, and the terms and conditions of the price agreement. Purchasing agencies are advised that changes to products and pricing occur frequently. We recommend, for auditing purposes, that a printed copy of the web site page showing the item(s) ordered or a printed quote from the contractor be placed in the procurement file.

**PURCHASE ORDERS** shall be issued and payments made **directly** to the vendors listed below. In place of the SPO VL No., type on the purchase order the WSCA number ( \* ) assigned to each contractor to qualify for the WSCA pricing. Contractors will accept purchasing-cards (P-Cards).

**PRODUCT SUBSTITUTIONS** may be made by the contractor to the internal systems components, options or accessories as long as the substituted item is the same or better technology at the same or lower price. The invoice will reflect the actual product shipped, not the product ordered. To effect administrative savings, purchasing agencies are instructed to make payments in accordance with this paragraph without requiring a delivery order modification. The following note will appear on the invoice:

"In accordance with the Product Substitutions paragraph in the Master Price Agreement, contractor (for AT&T or Sprint PCS) has substituted a product on this order. The substitution is the equivalent technology at the same or lower price."

**VENDOR CODES** for annotation on purchase orders are obtainable from the "Alphabetical Vendor Edit Table Report" available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order. Therefore, when processing an invoice for payment, be sure that the correct vendor code is used.

**PAYMENTS** are subject to the following provisions:

**Acceptance.** A purchasing agency shall determine whether all services and products delivered meet Contractor's published specifications and has thirty (30) days from delivery of service and products to return any unacceptable products or services.

**Payment of Invoice** shall be in made within thirty days of receipt of the services or products.

**CREDIT HANDLING.** Contractor shall provide credit for dropped or interrupted calls consistent with its current policy for the calling area where the purchasing agency receives service.

**TERMINATION.** A purchasing agency may terminate its obligations under this agreement for convenience, by giving the contractor sixty (60) days written notice of its intent to terminate a purchase order. **Agency may not terminate for convenience in order to acquire functionally equivalent product(s) or services from a third party.** The purchasing agency shall pay for services rendered prior to the date of termination and any further amounts under the purchase order. Section 3-125-21, HAR, is applicable to any termination for convenience.

**EARLY TERMINATION FEE.** The term of service for each phone line will begin on the date service is activated and continue for the term selected by the purchasing agency of not less than twelve-months. Agency will pay an early termination fee for each line activated that is terminated during the initial twelve (12) months of the applicable term of service. This fee varies with each vendor, therefore verify fee, if any, prior to acceptance of vendors terms.

**LEASE AGREEMENTS** are allowable under this contract (Sprint PCS does not offer leased equipment).

**PRICE LIST AVAILABLE ON SPO WEBSITE.** The current price/vendor list incorporating change Nos. 1, 2 3, 4 and 5 is available on the SPO website: [www.spo.Hawaii.gov](http://www.spo.Hawaii.gov); click on "Price List and Vendor List" accessible from both the **Awards** and the **Hawaii Public Procurement Code, Chapter 103D, HRS**, menus. At that search screen, enter the List Title.

/s/ Robert J. Governs

ROBERT J. GOVERNS, CPPB  
Procurement Officer

# AT&T WIRELESS

Purchase Order to: 500 Kahelu Avenue  
Mililani, Hawaii 96789

Payment to: P.O. Box 78224      **or**      P.O. Box 78110  
(refer to invoice)      Phoenix, AZ 85062-8110      Phoenix, AZ 85062-8110

## CONTRACTOR'S REPRESENTATIVES:

**STATE ACCOUNTS – Except DOE & UH  
CITY & COUNTY OF HONOLULU  
COUNTY OF KAUAI  
HAWAII AND MAUI COUNTIES – PUBLIC SAFETY ONLY**

Jean Sato  
Phone: (808) 722-2582  
Fax: (808) 440-8420  
[jean.sato@attws.com](mailto:jean.sato@attws.com)

**OAHU, KAUAI & ISLAND OF HAWAII – DOE & UH**

Paul Kennedy  
Phone: (808) 226-1443  
Fax: (808) 440-8420  
[paul.kennedy@attws.com](mailto:paul.kennedy@attws.com)

**MAUI, MOLOKAI, LANAI – DOE & UH  
COUNTY OF MAUI (except for Public Safety)  
COUNTY OF HAWAII (except for Public Safety)**

David Futch  
Phone: (808) 283-1111  
Fax: (808) 244-0936

(effective 11/28/03)

**WSCA NO. 10-00115\***

**\*In place of the SPO VL No., type this WSCA number on the purchase order issued.**

# **NEXTEL PARTNERS, INC.**

Purchase Order to: Major Accounts  
550 Paiea Street, Suite 210  
Honolulu, Hawaii 96819

Payment to: Nextel  
P.O. Box 4192  
Carol Stream, Illinois 60197

## **CONTRACTOR'S REPRESENTATIVES:**

### **STATE ACCOUNTS**

Troy Miyarshiro  
Major Account Executive  
Wireless: (808) 478-0400  
Desk: (808) 840-4840  
Fax: (808) 837-4264  
[Troy.miyashiro@nextelpartners.com](mailto:Troy.miyashiro@nextelpartners.com)

### **CITY & COUNTY OF HONOLULU COUNTIES OF HAWAII, MAUI & KAUAI**

Mathew K. Patterson  
Major Account Executive  
Desk: (808) 478-5283  
Fax: (808) 840-4867  
[Mathew.patterson@nextelpartners.com](mailto:Mathew.patterson@nextelpartners.com)

(effective 2/20/04)

**WSCA NO. 12-00115\***

**\*In place of the SPO VL No., type this WSCA number on the purchase order issued.**

# SPRINT PCS

Purchase Order &  
Payment to:

925 Dillingham Blvd  
Honolulu, Hawaii 96817  
Phone: 808-847-9792

## CONTRACTOR'S REPRESENTATIVES:

### All State of Hawaii Accounts on all Islands

Lori Hamasaki, Account Manager  
925 Dillingham Blvd.  
Honolulu, Hawaii 96817  
Phone: 808-847-9782  
Fax: 808-845-4999  
Email Address: [Lori.A.Hamasaki@mail.sprint.com](mailto:Lori.A.Hamasaki@mail.sprint.com)

### All City and County of Honolulu Inquiries

Adrian Ditucci, Account Manager  
925 Dillingham Blvd  
Honolulu, Hawaii 96817  
Phone: 808-847-9668  
Fax: 808-845-4999  
Email Address: [Adrian.Ditucci@mail.sprint.com](mailto:Adrian.Ditucci@mail.sprint.com)

### All Neighbor island County Inquiries

Alane Aihara, Account Manager  
925 Dillingham Blvd.  
Honolulu, Hawaii 96817  
Phone: 808-847-9150  
Fax: 808-845-4999  
Email Address: [Alane.U.Aihara@mail.sprint.com](mailto:Alane.U.Aihara@mail.sprint.com)



## **Secondary contact for all agencies Island wide**

Eric Kaneshiro, Account Manager

925 Dillingham Blvd.

Honolulu, Hawaii 96817

Phone: 808-847-9635

Fax 808-845-4999

Email Address: eric.kaneshiro@mail.sprint.com.

(Effective 1/7/02)

**WSCA NO. 13-00115\***

**\*In place of the SPO VL No., type this WSCA number on the purchase order issued.**

# VERIZON

Purchase Order & 3375 Koapaka Street, Suite B-220  
Payment to: 733 Bishop Street, #1900  
Honolulu, Hawaii 96819

## CONTRACTOR'S REPRESENTATIVES:

### STATE ACCOUNTS

Nelson Koki  
Major Accounts Manager  
Office: (808) 837-8838  
Mobile: (808) 544-8838  
Cell.: (808) 282-2058  
Fax: (808) 544-8777

### CITY & COUNTY OF HONOLULU COUNTIES OF HAWAII, MAUI & KAUAI

Atomman Kim

Major Account Manager  
Office: (808) 837-8814  
Mobile: (808) 927-7380  
Fax: (808) 837-8881

(Effective 10/29/03)

**WSCA NO. 11-00115\***

**\*In place of the SPO VL No., type this WSCA number on the purchase order issued.**